

VITA - BEN SHEPHERD, PH.D. PRINCIPAL.

Expertise and Experience

I combine a policy background with strong quantitative skills to provide policy-relevant research on the full range of trade and development issues. In addition to my academic experience, most recently at Princeton University, I have also worked extensively with major international organizations such as the World Bank, OECD, Asian Development Bank, UNESCAP, APEC, and FAO. I have published more than fifteen peer-reviewed journal articles, and a similar number of book chapters. Particular areas of specialization include:

- Trade Policy.
- Global Value Chains.

- Trade Facilitation and Logistics.
- Trade in Services

Professional History

2009-Current: Principal, Developing Trade Consultants.

2008-2009: Postdoctoral Fellow, Niehaus Center for Globalization and Governance, Princeton

University.

2006-2008: Extended Term (In-House) Consultant, Development Research Group – Trade, World Bank.

2005-2006: Consultant (In-House and External), Trade Directorate, OECD, Paris, France.

2003-2006: Lecturer and Research Assistant, Groupe d'Economie Mondiale, Sciences Po, Paris.

2001-2003: *Junior Professional*, Agency for International Trade Information & Cooperation, Geneva.

1997-1999: Lawyer, Commercial Litigation, Minter Ellison Lawyers, Brisbane, Australia.

1996: Associate (Clerk) to the Chief Justice, Queensland Supreme Court, Brisbane, Australia.

Academic Background

2003-2008: Ph.D. in Economics, Summa Cum Laude. Sciences Po, Paris, France.

2001-2003: M. Phil. (D.E.A.) in International Economics. Graduate Institute, Geneva, Switzerland.

1999-2000: M. Phil. in International Relations. Cambridge University, U.K.

1993-1997: LL.B (J.D. equiv.), Summa Cum Laude; B.A. (major: Japanese), Bond University, Australia.

Other Information

Languages: English (native), French (bilingual), Japanese (intermediate).

Nationality: USA, Australia, and UK.

References

On request.

Publications in Peer-Reviewed Journals

- (2019) "Mega-Regional Trade Agreements and Asia: An Application of Structural Gravity to Goods, Services, and Value Chains", *Journal of the Japanese and International Economies*, 51: 32-42.
- (2018) "International Input-Output Linkages and Exogenous Shock Transmission: A Simple Model and Evidence from the Global Financial Crisis", *Economics Bulletin*, 38(4): 2362-2370.
- (2017) "Services Productivity, Trade Policy, and Manufacturing Exports", *The World Economy*, 40(3): 499-516. (With Bernard Hoekman.)
- (2017) "Openness and Innovation: Firm-Level Evidence from India", South Asia Economic Journal, 18(1): 64-75.
- (2016) "Infrastructure, Trade Facilitation, and Network Connectivity in Sub-Saharan Africa", *Journal of African Trade*, 3(1-2): 1-22.
- (2016) "US Phytosanitary Restrictions: The Forgotten Non-Tariff Barrier", *Journal of International Trade Law and Policy*, 15(1): 2-27. (With Jean-Christophe Maur and Marie-Agnès Jouanjean.)
- (2016) "Trade Costs in the Developing World: 1996-2010", World Trade Review, 15(3): 451-474. (With Jean-François Arvis, Yann Duval, Chorthip Utoktham, and Anasuya Raj.)
- (2016) "Did APEC's Trade Facilitation Action Plans Deliver the Goods?" *Journal of Asian Economics*, 43: 1-11.
- (2015) "Reputation Matters: Spillover Effects in the Enforcement of US SPS Measures", *Food Policy*, 55(C): 81-91. (With Jean-Christophe Maur and Marie-Agnès Jouanjean.)
- (2015) "Who Profits from Trade Facilitation Initiatives? Implications for African Countries", *Journal of African Trade*, 2(1-2): 51-70. (With Bernard Hoekman.)
- (2015) "Overcoming Trade Logistics Challenges: Asia-Pacific Experiences", Asia-Pacific Journal of Marketing and Logistics, 27(3): 444-466. (With Shintaro Hamanaka.)
- (2015) "Product Standards and Export Diversification", Journal of Economic Integration, 30(2): 300-333.
- (2014) "The Paradox of "Preferences": Regional Trade Agreements and Trade Costs in Services", *The World Economy*, 37(12): 1751-1772. (With Sébastien Miroudot.)
- (2014) "Facilitating International Production Networks: The Role of Trade Logistics", *Journal of International Trade and Economic Development*, 23(7): 979-999. (With Daniel Saslavsky.)
- (2013) "Services Trade, Regulation, and Regional Integration: Evidence from Sectoral Data", *The World Economy*, 36(11): 1393-1405. (With Erik Van Der Marel.)
- (2013) "Measuring the Costs of International Trade in Services", World Trade Review, 12(4), 719-735. (With Sébastien Miroudot and Jehan Sauvage.)
- (2013) "Export and FDI Premia Among Services Firms in the Developing World", *Applied Economics Letters*, 21(3), 176-179.
- (2013) "Product Standards and Developing Country Agricultural Exports: The Case of the European Union", *Food Policy*, 42, 1-10. (With Norbert L. Wilson.)
- (2013) "Trade Times, Importing, and Exporting: Firm-Level Evidence", *Applied Economics Letters*, 20(9), 879-883.

- (2013) "The Poisson Quasi-Maximum Likelihood Estimator: A Solution to the "Adding Up" Problem in Gravity Models", *Applied Economics Letters*, 20(6), 515-519. (With Jean-François Arvis.)
- (2012) "When are Adaptive Expectations Rational? A Generalization", Economics Letters, 115(1): 4-6.
- (2012) "Trade Costs and Productivity in Services Sectors", Economics Letters, 114(1): 36-38. (With Sébastien Miroudot and Jehan Sauvage.)
- (2011) "The Trade Impact of Enhanced Multimodal Connectivity in the Asia-Pacific Region", *Journal of Economic Integration*, 26(4): 624-650. (With Ramonette B. Serafica, Akhmad Bayhaqi, and Hao Jing.)
- (2011) "Trade Costs, Barriers to Entry, and Export Diversification in Developing Countries", *The World Economy*, 34(1), 101-122. (With Allen Dennis.)
- (2011) "Liberalizing Air Cargo Services in APEC", Journal of Asian Economics, 22(3): 203-212. (With Massimo Geloso Grosso.)
- (2010) "Geographical Diversification of Developing Country Exports", World Development, 38(9), 1217-1228.
- (2009) "Help or Hindrance? The Impact of Harmonized Standards on African Exports", *Journal of African Economies*, 18(5), 711-744. (With Witold Czubala and John S. Wilson.)
- (2009) "Transparency and Regional Integration in the Asia-Pacific", *The World Economy*, 32(3), 479-508. (With Matthias Helble and John S. Wilson.)
- (2009) "Trade Facilitation in ASEAN Member Countries: Measuring Progress and Assessing Priorities", *Journal of Asian Economics*, 20(4), 367-383. (With John S. Wilson.)
- (2007) "Trade, Infrastructure, and Roadways in Europe and Central Asia: New Empirical Evidence", *Journal of Economic Integration* 22(4), 723-747. (With John S. Wilson.)

Books and Monograph-Length Reports

- (2020) Trade Facilitation in SASEC Countries, Manila: Asian Development Bank. (With Marwa Abdou and Utsav Kumar.)
- (2019) Leveraging Services for Development: Policies and Prospects, Tokyo: Asian Development Bank Institute. (Edited with Matthias Helble.)
- (2018) Connecting to Compete 2018: Trade Logistics in the Global Economy, Washington, D.C.: World Bank. (With Jean-François Arvis, Christina Wiederer, Lauri Ojala, Tapio Naula, and Anasuya Raj.)
- (2017) Trade and the Sustainable Development Goals: Achieving Win-Wins, Tokyo: Asian Development Bank Institute. (Edited with Matthias Helble.)
- (2016) Connecting to Compete 2016: Trade Logistics in the Global Economy, Washington, D.C.: World Bank. (With Jean-François Arvis, Christina Busch, Lauri Ojala, Tapio Naula, Anasuya Raj, and Daniel Saslavsky.)
- (2016) Value of Air Cargo: Air Transport and Global Value Chains, Geneva: IATA. (With Anirudh Shingal, and Anasuya Raj.)
- (2016) Strengthening the Compliance of the OIC Member States to International Standards, Ankara: COMCEC Secretariat. (With Nora Aboushady, Anirudh Shingal, Anna Markitanova, and Farhad Mohammad.)
- (2015) Connecting Food Staples and Input Markets in West Africa: A Regional Trade Agenda for ECOWAS Countries, Washington, D.C.: World Bank. (With Jean-Christophe Maur.)

- (2014) Connecting to Compete 2014: Trade Logistics in the Global Economy, Washington, D.C.: World Bank. (With Jean-François Arvis, Christina Busch, Lauri Ojala, Anasuya Raj, and Daniel Saslavsky.)
- (2014) Product Standards and International Trade Negotiations, Geneva: Trade Advocacy Fund.
- (2012) The Gravity Model of International Trade: A User Guide, Bangkok: UNESCAP.
- (2012) Connecting to Compete 2012: Trade Logistics in the Global Economy, Washington, D.C.: World Bank. (With Jean-François Arvis, Monica Alina Mustra, Lauri Ojala, and Daniel Saslavsky.)
- (2011) Managing Openness: Trade and Outward-Oriented Growth after the Crisis, Washington, D.C.: World Bank. (Edited with Mona Haddad.)
- (2010) Connecting to Compete 2010: Trade Logistics in the Global Economy, Washington, D.C.: World Bank. (With Jean-François Arvis, Monica Alina Mustra, Lauri Ojala, and Daniel Saslavsky.)
- (2007) Transparency and Trade Facilitation in the Asia-Pacific: Estimating the Gains from Reform, Canberra: Department of Foreign Affairs and Trade. (With Matthias Helble and John S. Wilson. Monograph.)

Chapters in Edited Volumes

(Forthcoming) "Women and Services: Gender, Structural Transformation, and Deindustrialization" in Matthias Helble and Ben Shepherd (eds.) Leveraging Services for Development: Policies and Prospects, Tokyo: Asian Development Bank Institute.

(Forthcoming) "Productivity and Trade Growth in Services: How Services Helped Power Factory Asia" in Matthias Helble and Ben Shepherd (eds.) Leveraging Services for Development: Policies and Prospects, Tokyo: Asian Development Bank Institute.

- (Forthcoming) "Services Policies and Manufacturing Exports" in Matthias Helble and Ben Shepherd (eds.) Leveraging Services for Development: Policies and Prospects, Tokyo: Asian Development Bank Institute.
- (2018) "The Economics of Non-Tariff Measures: A Primer" in Jaime De Melo and Alessandro Nicita (eds.) Non-Tariff Measures, Geneva: UNCTAD.
- (2017) "Connectivity for Growth" in Claire Hollweg, Tanya Smith, and Daria Taglioni (eds.) Vietnam at a Crossroads, Washington, D.C.: World Bank.
- (2017) "Why is Indonesia Left Behind in Regional Production Networks?" in Lili Yan Ing, Gordon Hanson, and Sri Mulyani Indrawati (eds.) *The Indonesian Economy*. Jakarta: Routledge.
- (2017) "Developing Domestic and Export Markets and Levelling Up Trade in Value Added: Lessons Learnt" in Lili Yan Ing and Fukunari Kimura (eds.) *Production Networks in Southeast Asia*, Jakarta: Routledge.
- (2016) "Trade Costs and Global Value Chains in Services" in Sauve, P., and Roy, M. (eds.) Research Handbook on International Trade in Services. London: Edward Elgar.
- (2014) "Developing a Competitive Services Sector Towards 2030" contribution to Asian Development Bank, ASEAN 2030: Toward a Borderless Economic Community, Manila: ADB.
- (2013) "Transparency in Non-Tariff Measures: Effects on Agricultural Trade" in John Beghin (ed.), Non-Tariff Measures with Market Imperfections: Trade and Welfare Implications, Emerald Press. (With Iza Lejarraga and Frank Van Tongeren.)
- (2012) "US SPS Enforcement: Do Refusals Harm Reputation?" in Olivier Cadot and Mariem Malouche (eds.), *Non-Tariff Measures: A Fresh Look at Trade Policy's New Frontier*, London: CEPR. (With Jean-Christophe Maur and Marie-Agnès Jouanjean.)

- (2012) "Trade in Services and Human Development: A First Look at the Links" in Pierre Sauvé, Gloria Pasadilla, and Mia Mikic (eds.), Service Sector Reforms: Asia-Pacific Perspectives, Bangkok: United Nations. (With Gloria Pasadilla.)
- (2011) "Dynamic Gains from Trade: The Role of Intermediate Inputs and Equipment Imports" in Przemyslaw Kowalski and Susan F. Stone (eds.), *Globalization, Comparative Advantage and the Changing Dynamics of Trade*, Paris: OECD.
- (2011) "Product Standards in Preferential Trade Agreements" in Jean-Christophe Maur and Jean-Pierre Chauffour (eds.), *Preferential Trade Agreements and Development: Issues and Implications*, Washington, D.C.: World Bank. (With Jean-Christophe Maur.)
- (2010) "Trade Costs and Facilitation in APEC and ASEAN: Delivering the Goods?" in Mia Mikic and Martin Wermelinger (eds.), *Rising Non-Tariff Protectionism and Crisis Recovery*, Bangkok: UNESCAP.
- (2009) "Infrastructure and Trade Facilitation-Related Services" in Richard Pomfret and Shintaro Hamanaka (eds.), *Handbook on Trade Facilitation*, Manila/Bangkok: Asian Development Bank and UNESCAP.
- (2008) "South-South Services Trade" in Marion Panizzon, Nicole Pohl, and Pierre Sauvé (eds.), *GATS* and the Regulation of International Trade in Services, Cambridge: Cambridge University Press. (With Nora Dihel and Felix Eschenbach.)
- (2006) "South-South Goods and Services Trade", in Douglas Lippoldt (ed.), *Trading Up: Economic Perspectives on Development Issues in the Multilateral Trading System*, Paris: OECD. (With Nora Dihel and Przemyslaw Kowalski.)

Working Papers and Drafts

(Forthcoming) "Death by Digital? Trade Effects of Digitization in the Book Market."

(Forthcoming) "Implementing the WTO Trade Facilitation Agreement: From Global Impacts to Value Chains" (With Utsav Kumar.)

(Forthcoming) "Global Value Chains and Employment: How Does the Data Play a Role?" (With Susan Stone and Marwa Abdou.)

(Forthcoming) "The Maritime Connectivity Index: Measuring Integration in the Global Shipping Network". (With Jean-François Arvis et al.)

(Forthcoming) "Third Country Effects of Brexit".

(Forthcoming) "Trading on Time Revisited." (With Alfinura Sharafayeva.)

- (2019) "Services Trade Policies and Economic Integration: New Evidence for Developing Countries", Working Paper 2019-DTC-1. (With Bernard Hoekman.)
- (2018) "Financial Services: The Trade and Gender Nexus", ICTSD Working Paper.
- (2018) "Trade Facilitation and Innovation: Evidence from SASEC Countries", ADB Working Paper. (With Utsav Kumar and Roselle Dime.)
- (2018) "Trade Costs, Time, and Supply Chain Reliability", ADB Working Paper. (With Utsav Kumar and Roselle Dime.)
- (2018) "Mega-Regional Trade Agreements and Asia: An Application of Structural Gravity to Goods, Services, and Value Chains".

- (2017) "BRICS Countries: Emerging Players in Global Services Trade," ITC Publication.
- (2017) "Time, Uncertainty, and Trade Flows", Working Paper 2017-DTC-2. (Revise and Resubmit, The World Economy.) (With Jose Anson, Jean-François Arvis, Mauro Boffa, and Matthias Helble.)
- (2017) "International Input-Output Linkages and Exogenous Shock Transmission: A Simple Model and Evidence from the Global Financial Crisis", Working Paper 2017-DTC-3.
- (2017) "Trade Facilitation and Global Value Chains: Opportunities for Sustainable Development", ICTSD Working Paper.
- (2017) "Uganda: Improving Export Performance" Policy Paper and Brief, IGC.
- (2016) "Case Studies on the Role of Services Trade in Global Value Chains: Transport Services in Chile", APEC Publication.
- (2016) "Connectivity and Global Value Chain Participation: Cost and Capability Considerations", Commonwealth Trade Hot Topic.
- (2016) "Openness and Innovation: Firm Level Evidence from India", Working Paper 2016-DTC-3.
- (2016) "Infrastructure, Trade Facilitation, and Network Connectivity in Sub-Saharan Africa", Working Paper 2016-DTC-1.
- (2016) "Trade Costs and South-South Regional Trade Agreements: Building Blocks or Stumbling Blocks?", Working Paper 2016-DTC-2. (Revise and Resubmit, Review of International Economics.)
- (2015) "Regulatory Reform: Case Studies on Improving the Business Environment for Small and Medium Enterprises (SMEs)", Publication 215-SE-01.20, APEC. (With Olivier Cattaneo and Charles Tsai.)
- (2015) "Services, Firm Performance, and Exports: The Case of the East African Community." (With Bernard Hoekman.)
- (2015) "Trade and the Sustainable Development Goals: Can Tariffs and NTMs be Bad for Your Health?" Working Paper DTC-2015-5.
- (2015) "Trade and Gender Inclusion: What do the Data Say?" Working Paper DTC-2015-6.
- (2015) "Developing Domestic and Export Markets and Leveling up Trade in Value Added: Lessons Learned", Discussion Paper 49, ERIA.
- (2015) "Did APEC's Trade Facilitation Action Plans Deliver the Goods?", Working Paper DTC-2015-3.
- (2015) "Trade Facilitation: Challenges and Opportunities for Latin America and the Caribbean", Working Paper DTC-2015-1.
- (2014) "Global Value Chains and Risk: A Development Perspective in the Asia-Pacific", Working Paper DTC-2014-10.
- (2014) "Enhanced Resiliency of Cross-Border Value Chains: Impact Evaluation for the Asia-Pacific", Publication 214-SE-01.29, APEC. (With Marinos Tsigas.)
- (2014) "Evaluation of Value Chain Connectedness in the APEC Region", Publication 214-SE-01.28, APEC. (With Liza Archanskaia.)
- (2014) "Quantitative Analysis of Value Chain Strength in the APEC Region", Publication 214-SE-01.27, APEC. (With Olivier Cattaneo.)

- (2014) "Quantitative Analysis on Value Chain Risks in the APEC Region", Publication 214-SE-01.8, APEC. (With Collin Gerst, and Akhmad Bayhaqi.)
- (2014) "Estimating the Benefits of Cross-Border Paperless Trade", Report Prepared for UNESCAP.
- (2014) "Enhancing International Trade Logistics Performance: Inclusive Development and Supply Chain Efficiency", Background Paper for the Asia-Pacific Trade Facilitation Forum. (With Shintaro Hamanaka.)
- (2014) "Small and Medium Enterprises in Global Markets: A Differential Approach for Services?" Trade Policy Paper 165, OECD. (With Iza Lejarraga, Humberto Lopez Rizzo, Harald Oberhofer, and Susan Stone.)
- (2013) "International Tradability Indices for Services", Policy Research Working Paper 6712, World Bank. (With Erik van der Marel.)
- (2013) "Aid for Trade and Value Chains in Transport and Logistics", OECD/WTO Background Paper.
- (2013) "Who Profits from Trade Facilitation Initiatives?", Discussion Paper 9490, CEPR. (With Bernard Hoekman. Under review.)
- (2013) "Global Value Chains and Developing Country Employment", Trade Policy Paper 156, OECD.
- (2013) "Global Production Networks and Employment", Trade Policy Paper 154, OECD. (With Susan Stone.)
- (2013) "US Phytosanitary Restrictions: The Forgotten Non-Tariff Barrier." (With Marie-Agnès Jouanjean, and Jean-Christophe Maur.)
- (2013) "Trade Costs in the Developing World: 1995-2010", Policy Research Working Paper 6309, World Bank. (With Jean-François Arvis, Yann Duval, and Chorthip Utoktham.
- (2012) "Facilitating International Production Networks: The Role of Trade Logistics", Policy Research Working Paper 6224, World Bank. (With Daniel Saslavsky.)
- (2012) "Imported Intermediates, Innovation, and Product Scope: Firm-Level Evidence from Developing Countries". (With Susan Stone, under review.)
- (2012) "Reputation Matters: Spillover Effects in the Enforcement of US SPS Measures", Policy Research Working Paper 5935, World Bank. (With Jean-Christophe Maur and Marie-Agnès Jouanjean. Revise and Resubmit, *Food Policy*.)
- (2012) "Services as a New Engine of Growth for ASEAN, China, and India", Working Paper 349, Asian Development Bank Institute. (With Gloria Pasadilla.)
- (2011) "Transparency in Regional Trade Agreements: Quantitative Evidence", Working Paper. (With Iza Lejarraga.)
- (2011) "The Air Connectivity Index: Measuring Integration in the Global Air Transport Network", Policy Research Working Paper 5722, World Bank. (With Jean-François Arvis, under review.)
- (2011) "Logistics Costs and Competitiveness: Measurement and Trade Policy Applications", Transport Research Support Working Paper, World Bank.
- (2011) "Trade in Services and Human Development: A First Look at the Links", Working Paper 268, Asian Development Bank Institute. (With Gloria Pasadilla.)

- (2011) "Trade Costs in the Maghreb 2000-2009", Working Paper.
- (2011) "Dynamic Gains from Trade: The Role of Intermediate Inputs and Equipment Imports", Trade Policy Working Paper 110, OECD. (With Susan F. Stone.)
- (2010) "Trade Performance of the East African Community: Gravity Model Evidence", Working Paper.
- (2010) "Trade in Services in the APEC Region: Patterns, Determinants, and Policy Implications", Working Paper, APEC Policy Support Unit. (With Erik Van Der Marel.)
- (2010) "The Economic Impact of Enhanced Multimodal Connectivity in the APEC Region", Working Paper, APEC Policy Support Unit. (With Ramonette B. Serafica, Akhmad Bayhaqi, and Hao Jing.)
- (2009) "Trading Away the Border", with Jean-Christophe Maur and John S. Wilson. (Book manuscript.)
- (2009) "More Speed, Less Speed Money: Asia-Pacific Firm Level Evidence on Border Crossing Times as Corruption Incentives", Working Paper.
- (2009) "Speed Money: Time, Corruption, and Trade", Working Paper. (Revise and Resubmit, Economics and Politics.)
- (2008) "Towards the Development of a Services Trade Restrictiveness Index (STRI) for Professional Services", Paper presented at the OECD Expert Meeting on Business Services, Paris, June 24, 2008. (With Massimo Geloso Grosso.)
- (2007) "Modal Estimates of Services Barriers", Trade Policy Working Paper No. 51, OECD. (With Nora Dihel.)
- (2007) "Subsidies and Regulatory Reform in West African Cotton: What are the Development Stakes?", Policy Brief No. 2007-01, Groupe d'Economie Mondiale. (With Claire Delpeuch.)
- (2006) "South-South Trade in Goods", Trade Policy Working Paper No. 40, OECD. (With Przemyslaw Kowalski.)
- (2006) "South-South Services Trade", Trade Policy Working Paper No. 39, OECD. (With Nora Dihel and Felix Eschenbach.)
- (2006) "Estimating Price Elasticities of Supply for Cotton: A Structural Time Series Approach", Commodity and Trade Policy Research Working Paper No. 21, FAO.
- (2006) "Costs and Benefits of Protecting Geographical Indications: Some Lessons from the French Wine Sector", Working Paper, Groupe d'Economie Mondiale.
- (2006) "The EU Standards Database: Overview and User Guide", Working Paper.
- (2004) "The Impact of US Subsidies on the World Cotton Market: A Reassessment", Working Paper, Groupe d'Economie Mondiale.
- (2004) "Market Power in International Commodity Processing Chains: Preliminary Results from the Coffee Market", Working Paper, Groupe d'Economie Mondiale.

List of Consulting Engagements

2020 - Current

- "Economic Impacts of Investment Liberalization in Jordan", World Bank (IFC).
- "Global Value Chains in Asia and Latin America", UNESCAP.

- "Services in Global and Regional Value Chains in Africa", UNCTAD.
- "SMEs and the Digital Economy, International Trade Center.
- "Non-Tariff Measures in ASEAN", ERIA.
- "SME Exporters in Bangladesh", ADBI.
- "Toolkit for Product Standards and Trade", ISO.
- "Aid for Trade", OECD.

- "Literature Review: Trade Impacts of Product Standards", ISO
- "Comparative Advantage and Global Value Chains in Central and Eastern Europe", IDG for USAID.
- "Global Value Chains in India", Asian Development Bank.
- "Professional Licensing and Services Policies", Australian APEC Study Center.
- "Trade and the Sustainable Development Goals", European University Institute.
- "Trade Spillovers from the South Sudan Civil War", World Bank.
- "Services and Manufacturing Exports in Ethiopia", World Bank.
- "APEC's Services Trade Restrictiveness Index", Japan APEC Study Center.
- "Trade Facilitation in Services", World Bank.
- "UK Internal Market", Department for Business, Energy, and Industrial Strategy, UK.

- "Financial Services: The Trade and Gender Nexus", ICTSD.
- "Trade in Services: The Data Dimension", Nathan Consulting for APEC.
- "Supply Chain Resilience", Nathan Consulting for APEC.
- "Services Trade Restrictiveness and Brexit", Department for the Economy, Northern Ireland.
- "Global Value Chains and Women's Labor: Firm-Level Evidence", ERIA.
- "APEC Services Trade Symposium", RMIT University for the Australian Government.
- "Capacity Building on Services Value Chains in Africa", UNCTAD.
- "Logistics Performance Index and Connectivity", World Bank.
- "Services as a Motor of Development," Asian Development Bank Institute.
- "Evaluation of Single Window Business Registration in DRC", MarketShare Associates for DFID.
- "Evaluation of Anti-Corruption Workstream in DRC", MarketShare Associates for DFID.
- "Barriers to Services Trade in Rwanda and Kenya", Commonwealth Secretariat.
- "Agri-Food Trade," Organization for Islamic Cooperation.
- "Global Value Chains and Labor", ERIA.
- "Systematic Evaluation of Selected Sub-Fora," APEC Secretariat.
- "Trade Facilitation in SASEC Countries," ADB.



- "Trade in Services in the Pacific Islands", Commonwealth Secretariat.
- "Trade Impacts of Joining the Commonwealth: Evidence from Rwanda", Commonwealth Secretariat.
- "Review of Intra-Regional Trade Data for CILSS", IDG for USAID.
- "Review of Rwanda's Industrial Policy", International Growth Center.

- "The Common External Tariff of the East African Community", International Growth Center.
- "Data on Trade in Services by Mode of Supply", WTO.
- "Economics of Non-Tariff Measures", UNCTAD.
- "Trade Costs and Connectivity", World Bank.
- "Developing Indicators to Assess the Strength of Standards and Conformance Infrastructure in APEC", APEC Policy Support Unit.
- "Trade in Services in the BRICS Countries", International Trade Center.
- "Small and Medium Enterprises Economy", International Trade Center.
- "The Digital Economy in Southeast Asia, India, and China", OECD.
- "Competitiveness in Services Trade", Commonwealth Secretariat.
- "Third Country Effects of Brexit", Commonwealth Secretariat.
- "Value Chain Resilience in Papua New Guinea", Nathan Associates for USAID.
- "Value Chain Resilience in APEC", Nathan Associates for USAID.
- "Services Trade in Sub-Saharan Africa", Pragma Corporation for USAID.
- "ASEAN Trade Facilitation Indicators", ERIA.

- "Economics of Non-Tariff Measures", UNCTAD.
- "Training on RTAs and Sustainable Development, and Gravity Modeling", UNESCAP.
- "Indicators of Investment Quality", OECD.
- "Uganda Trade Report", International Growth Center.
- "Light Manufacturing Global Value Chains, and TiVA Training", Ethiopian Development Research Institute.
- "NTMs in Goods and Trade Costs in Services", Commonwealth Secretariat.
- "Air Cargo and Economic Development: Links to Global Value Chains", International Air Transport Association.
- "APEC Trade in Value Added Database", Nathan Associates Inc., for USAID.
- "Global Value Chains and Trade Facilitation", International Center for Trade and Sustainable Development.
- "Services for Sustainable Development (Training)", European University Institute.
- "The Public Interest Test in Antidumping", EU Technical Cooperation Facility, Indonesia.



- "Trade in Value Added", Economic Research Institute for ASEAN and East Asia.
- "Renewed APEC Agenda for Structural Reform Workshop", Department of Foreign Affairs and Trade, Australia.
- "Case Studies on Services Trade in Global Value Chains: Transport Services in Chile", APEC Policy Support Unit.
- "Trade and the Sustainable Development Goals: Achieving Win-Wins", Asian Development Bank Institute.
- "Trade Costs in China", Trade and Competitiveness Global Practice, World Bank.
- "Connectivity and Competitiveness Research and Datasets", Trade and Competitiveness Global Practice, World Bank.

- "Strengthening the Compliance of OIC Member States with International Standards", Organization for Islamic Cooperation.
- "Global and Regional Value Chains in the Pacific, the Caribbean, and Africa", Commonwealth Secretariat.
- "African Union Post-Bali Trade Facilitation Support", Saana Consulting.
- "Global Governance Executive Seminar: Competitiveness of SMEs", European University Institute.
- "Trade Facilitation: Challenges and Opportunities for Latin America and the Caribbean", Inter-American Development Bank.
- "Regulatory Reform: Case Studies on Improving the Business Environment for SMEs", APEC Policy Support Unit.
- "Manufacturing Related Services in Value Chains", APEC Policy Support Unit.
- "Aid for Trade at a Glance", OECD.
- "Vietnam 2035: Trade, Connectivity, and Competitiveness", Trade and Competitiveness Global Practice, World Bank.
- "Infrastructure, Trade Facilitation, and Network Connectivity in Sub-Saharan Africa", Overseas Development Institute for DFID.
- "Trade in Value Added", Economic Research Institute for ASEAN and East Asia.
- "Developing Trade: Connectivity and Competitiveness Research and Datasets", Trade and Competitiveness Global Practice, World Bank.
- "Global Value Chains and Development", UNESCAP.
- "Services, Firm Performance, and Exports", International Growth Center.

- "East African Community Standards Survey: Baseline Assessment", Saana Consulting for Trade Mark East Africa.
- "Value Chain Risk, Strength, and Connectedness: Impact Evaluation for the Asia-Pacific", APEC Policy Support Unit.
- "APEC New Strategy for Structural Reform", Nathan Associates, Inc., for USAID.

- "Value Chain Connectedness", APEC Policy Support Unit.
- "Data Summary Note on the Freight Logistics Statistics Yearbook for Latin America and the Caribbean", Inter-American Development Bank.
- "Regional Food Staples Trade in West Africa", Africa Region, World Bank.
- "Value Chain Strength", APEC Policy Support Unit
- "Quantitative Analysis of the Regional Gains from Paperless Trade", UNESCAP.
- "Enhancing the Role of International Trade in the Post-2015 Development Agenda", UNCTAD.
- "Evaluating OECD Contributions to the WTO-Led Aid for Trade Initiative", Saana Consulting for the OECD.
- "Value Chain Risks", APEC Policy Support Unit.
- "Trade, Logistics, and Transportation", International Trade Department, World Bank.
- "Diagnostic Trade Integration Study for Benin", Africa Region, World Bank.
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